

WISSE KOMMUNIKATIE / THE NETHERLANDS

Three Past Clients Return: Frontrange Solutions, Webroot, and LifeClinic Europe

Frontrange Solutions

Having worked for **Frontrange Solutions** for several years, we were quite surprised that they cancelled our working contract two years ago. Especially since the results we delivered were excellent. However, they contacted us again this month, and asked us to start working for them again as of January 2011.

Webroot

Same for **Webroot**. We did a B-to-C job for them approximately two years ago. We really achieved excellent results, but were confronted with serious budget restrictions. We used to deal with the European HQ in the UK, but about a month ago the HQ in the US called and asked for our help with a B-to-B project, in order to get 'reacquainted'. The new cooperation and the quality of work resulted in a new retainer, starting as of January 2011.

LifeClinic Europe

Together with our Belgian office InstiCOM (at that time still called WEB) we presented our capabilities some two years ago, but to our regret there was no follow up. Recently we were contacted again, and we are now developing a program for 2011. No signed contract yet, we must add, but all the signs are good!